

# Interim report

## 2. Quarter 2008



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Group ove	erview		Q2/2008	Q2/2007	1HY/2008	1HY/2007
Order inco	me	EUR million	54.2	42.2	102.4	75.9
Order bac	klog	EUR million	83.4	86.6	83.4	86.6
Sales		EUR million	44.4	30.7	87.6	65.1
EBIT		EUR million	7.5	3.9	14.6	7.8
EBT		EUR million	7.4	5.2	15.0	9.3
Net earnin	gs	EUR million	5.7	3.4	11.4	5.9
Earnings p	er share	EUR	0.39	0.21	0.78	0.37
Employees	5	Number	1,816	1,670	1,816	1,670

Q2 · 2008 Interim Management Report

# Interim Management Report

#### **IMPORTANT NOTICE**

The gradual realization of Mühlbauer's strategic objective from a technology supplier to a system partner for the complete transfer of technology and expertise on the production of electronic ID documents, has prompted the company to adjust its business areas SmartID and Semiconductor Related Products to this development. While the company's previous core business area <code>SmartID</code> will, in future, focus exclusively on the transfer of technology and expertise for the production of all kinds of card and ePassport applications, under the name of <code>Cards & TECURITY®</code>, the product line Smart Label, which was previously managed under <code>SmartID</code>, will be allocated to <code>Semiconductor Related Products</code>. This interim report was drawn up in accordance with the new structure. Further details on the reclassification can be found in the notes at "D. Segment Reporting".

#### OVERVIEW OF THE BUSINESS DEVELOPMENT IN THE GROUP

Based on a large order for the complete transfer of technology and expertise for the production of electronic ID documents and the call of placed orders for the provision of technology and software solutions for Cards & TECURITY® applications, the Mühlbauer technology group is able, in Q2 2008, to continue the positive development of the previous quarter with a strong increase in orders and sales and to make a significant contribution to consolidated net earnings.

In Q2 2008, material events were:

- Order income rose 28.4% to EUR 54.2 million (42.2) 65.2% growth in the core business area Cards & TECURITY® to EUR 33.7 million (20.4)
- At EUR 83.4 million, order backlog lagged slightly year-on-year (86.6)
- Growth in all business areas leads to considerable growth of group sales¹ of 45.0%, to EUR 44.5 million (30.7)
- At EUR 7.5 million, EBIT has almost doubled year-on-year (3.9) EBIT margin at 17.0% (12.6%)
- Earnings before taxes were EUR 7.4 million an increase of 42.3% year-on-year (5.2)
- Earnings per share climb from EUR 0.21 in the previous year to EUR 0.39
- Strong increase of free cashflow EUR +7.0 million against EUR +1.2 million year-onyear

If no other statement, figures in brackets from reference period of the previous year.

<sup>&</sup>lt;sup>1</sup> The sales figures are the gross value before the deduction of earnings of EUR 0.1 million (PY: EUR 0.1 million) for Q2.

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#### FRAMEWORK CONDITIONS

#### Global economy

In Q2 2008 the global economy on a whole lost its momentum. Apart from the declining growth of the US American economy, the turbulences on the financial market as well as the rising raw material and food prices were causative factors. While growth continued to develop stably in the newly industrializing countries, economic growth in the euro zone slowed down even further. Despite the unfavorable global economic environment, the much anticipated deflation had not already taken hold of Germany.

#### Industry development

Even in Q2 2008, the Cards & TECURITY® market benefits from the worldwide introduction of new innovative ID documents and chip cards. The process of transformation toward new electronic passports and ID cards, in particular, contributed to the growth of the industry, as did the replacement of EMV magnetic stripe cards with bank cards incorporating a chip. On the RFID market, however, the overall stable development of the market continued as anticipated. RFID is increasingly being used in the areas of supply chain management, logistics and ticketing, while retail has already implemented initial steps toward RFID at the sales level. In the general semiconductor industry, in which Mühlbauer is positioned in select niches, growth continued at a low level in Q2. The newly industrializing countries, including China, India and Latin America, are still the most important markets. In accordance with expectations, the markets relevant to Traceability have developed positively, which has led to a rise in investments in the traceability of electronic components.

#### **Business development**

#### Order income and order backlog



Demand for technology solutions and products by Mühlbauer continued unabated in Q2. With new orders worth EUR 54.2 million (42.2) the order book reports year-on-year growth of 28.4%. Order income in Cards & TECURITY® was particularly strong. Based on the order volume of EUR 12.6 million from a large order of a European country for the complete transfer of technology and expertise for the production of electronic ID documents placed in the reporting period, and additional orders of production solutions for innovative card applications, the core business area achieved an order income of EUR 33.7 million (20.4) an increase of 65.2% over the second quarter of the previous year. In Semiconductor Related Products order income totaled EUR 10.8 million (12.9). While the semiconductorrelated area thus lagged the comparatively high order income for the same period of the previous year by 16.3% due to the weak semiconductor environment, Precision Parts & Systems declined only slightly year-on-year, at EUR 5.0 million (5.2). The business area Traceability, which again benefited from the sustained demand for systems for the marking of electronic components, continued its growth. In this area, order income rose by 27.0% from EUR 3.7 million to EUR 4.7 million. With regard to cumulated order income for the first half of 2008, Mühlbauer recorded a year-on-year increase of 34.9%, thus reporting a new half-yearly record high of EUR 102.4 million. The order backlog to the end of the first half of 2008 amounted to EUR 83.4 million (86.6), thus lagging the year-on-year value slightly by 3.7%.

### Sales<sup>2</sup>



The globally active Mühlbauer Group continued its positive sales development. In Q2, sales climbed 45.0% year-on-year to EUR 44.5 million (30.7), as a result of growth in all business areas. Mühlbauer recorded the highest sales increase in its core business area Cards & TECURITY®, which benefited in particular from the call of card production equipment and ePassport personalization solutions. In the period under review, Mühlbauer achieved sales of EUR 24.6 million in Cards & TECURITY® – 58.7% more year-on-year (15.5). With EUR 10.1 million (7.0), sales in Semiconductor Related Products were 44.3% higher year-on-year, while Traceability extended its sales volume by 31.4%, to EUR 4.6 million (3.5). Precision Parts & Systems contributed sales of EUR 5.2 million (4.7). This corresponds to a year-on-year increase of 10.6%. On a half-yearly comparison, sales rose 34.3%, from EUR 65.3 million to EUR 87.7 million.

As a result of the regional concentration of the company's project business recorded in Q2, Europe became the largest export region for Mühlbauer's system solutions in the

If no other statement, figures in brackets from reference period of the previous year.

<sup>&</sup>lt;sup>2</sup> The sales figures are the gross value before the deduction of earnings of EUR 0.1 million (PY: EUR 0.1 million) for Q2.

reporting period with a share in sales of 71.9% (54.4%). Asia contributed 16.6% (34.1%) to quarterly sales, while the North and South American markets extended their share in sales based on projects to 11.1% (5.7%) year-on-year. In the remaining regions Africa and Australia, the share in sales dropped to 0.4% (5.8%). In-depth information on regional sales development can be found on page 20 of the notes.

#### **EARNINGS, FINANCIAL AND ASSET SITUATION**

In Q2 2008, the Mühlbauer technology group recorded a strong increase in earnings. At EUR 7.5 million, earnings before interest and taxes (EBIT) almost doubled compared to the same period of the previous year (3.9), while earnings per share rose from EUR 0.21 to EUR 0.39.

**Earnings** 

One of the reasons for the significant increase in earnings is the relative decline in cost of sales from 59.0% to 57.2% year-on-year, which is due to both the change in product mix and the higher year-on-year level of utilization of existing production capacities and the resultant economy-of-scale effect. The virtually unchanged administrative expenses were, however, offset by significantly higher selling expenses as well as higher research and development costs. Selling expenses therefore increased by EUR 1.0 million, due primarily to the higher risk provisions for trade accounts receivable concluded in Q2 2008, while earnings of EUR 0.3 million from the discontinuation of such risks were recorded for the same period of the previous year. The increase of research and development costs by EUR 1.5 million is largely due to the lower capitalization share, which, at EUR 0.3 million, is EUR 0.6 million lower than in the previous year (EUR 0.9 million), as well as general cost increases. The rise of other expenses by EUR 0.4 million is predominantly the result of one time charges in connection with the use of certain development results. On a quarterly comparison, the securities and interest result included in the financial result (minus EUR 0.1 million; PY: plus EUR 1.3 million) was EUR 1.0 lower year-on-year, largely due to the unfavorable capital market environment. Expenses of EUR 0.5 million, from the market valuation of loans, also impacted the result negatively. In Q2 the tax rate was 22.9% against 35.1% year-on-year. The declining tax rate is predominantly the result of the reduction of the income tax rate for German group companies, resolved in the course of passing the 2008 German Corporate Tax Reform. Furthermore, the tax gains of certain group companies abroad, achieved in the reporting period, are not subject to income tax due to tax exemptions over several years, which has resulted in a further decline of the group's tax rate. In the second quarter of the previous year, however, the initial losses of two group companies abroad, in respect of which no deferred tax assets were formed due to a tax exemption over several years, resulted in an increase of the group's tax rate. After deduction of tax expenses, net income for Q2 totaled EUR 5.7 million, after EUR 3.4 million year-on-year.

At EUR 14.6 million, earnings before interest and taxes (EBIT) in the first half of 2008 were EUR 6.8 million higher year-on-year (EUR 7.8 million). This corresponds to an EBIT margin of 16.7% (11.9%). Apart from the significantly higher level of half-yearly sales, the change in product mix, the higher utilization of production capacities and the resultant economy of scale effects were responsible for this increase in result, leading to a higher gross profit on sales performance (EUR 37.8 million; PY: EUR 25.5 million). The sales growth is associated with rising expenditure. Compared to 1HY 2007, earnings are impacted by EUR 3.0 million higher selling expenses and EUR 2.5 million higher research and development costs. Net earnings in 1HY 2008 totaled EUR 11.4 million, against EUR 5.9 year-on-year. Earnings per share more than doubled in the same period, from EUR 0.37 to EUR 0.78.

#### Cashflow

At EUR 14.3 million, cashflow from operating activities in the first half of the current financial year, was slightly higher year-on-year (EUR 14.1 million). In 1HY 2008, earnings before tax, which were EUR 5.7 million year-on-year and the EUR 3.9 million lower payments of income tax, are offset by an increase of EUR 6.6 million in working capital (EUR 1.4 million) and the lower inflows from the disposal of short-term securities, balanced against outflows from the purchase of such securities, of EUR 3.3 million (EUR 7.5 million). In 1HY 2008, at minus EUR 6.6 million, cashflow from investment activities was significantly lower year-on-year (plus EUR 1.5 million). In the previous year surplus funds of EUR 7.0 million from the disposal and purchase of long-term securities were recorded, while EUR 1.0 million was spent on the purchase of such securities in 1HY 2008. At EUR 7.0 million, free cashflow was markedly higher year-on-year (EUR 1.2 million). The dividends of EUR 14.5 million (EUR 17.4 million) to shareholders and the personally liable shareholder in Q2 2008 were paid from the free cashflow, sales of securities and liquid funds. In the same period net liquidity rose from EUR 29.4 million to EUR 32.2 million.

#### Assets

The group's balance sheet total increased only slightly by 1.1% to EUR 176.5 million against 31 December 2007 (PY: EUR 174.6 million). In so doing, the level of short-term assets included in the balance sheet total also rose only slightly from 64.7% to 65.2%. The equity ratio dropped from 81.2% to 77.9%. As a result of the extension of business, working capital rose by EUR 6.6 million to EUR 52.7 million. The increases in trade accounts receivable (EUR 4.5 million), inventories (EUR 4.3 million), other current assets (EUR 2.4 million) and tax receivables (EUR 1.7 million) are primarily offset by a rise in trade accounts payable (EUR 3.1 million) and other accruals (EUR 2.1 million) as well as paid deposits (EUR 1.1 million). Long-term assets advanced by EUR 0.3 million. The increase of longterm receivables from other loans (EUR 1.1 million) and securities (EUR 0.9 million) is largely offset by a decline of intangible assets (EUR 1.4 million) and trade accounts receivable (EUR 1.1 million). Shareholders' equity dropped from EUR 141.7 million to EUR 137.5 million in 1HY 2008. The dividend payment and distribution of profits to the personally liable shareholder amounting to EUR 14.5 million played a crucial role with regard to the decline of shareholders' equity. Earnings before tax of EUR 11.4 million, achieved in 1HY 2008, had a major influence on the increase of shareholders' equity.

#### **FACTOR INPUT**

#### Investments

Gross investments of the Mühlbauer Group in fixed and intangible assets during Q2 2008 totaled EUR 1.9 million (2.3). As a result, the total investment volume for the first half of 2008 amounted to EUR 3.2 million (4.9). Investments in Q2 related primarily to expenses for the extension of the company's buildings and machine park and for the establishment of a distribution and customer center for traceability solutions at the German sites Stollberg and Ehingen. Investments were also made in respect of the US American Customer Relation Center, which has already commenced construction, and the purchase of machinery for the technology site Slovakia.

#### Research and development

In Q2 2008, research and development expenses of the Mühlbauer Group totaled EUR 5.8 million (4.3) and rose to EUR 12.1 million (9.5) in the first half of 2008. Based on sales, this corresponds to a R&D rate of 13.8%, against 14.6% in the previous year. In the Cards & TECURITY® area Mühlbauer extended its existing product portfolio by a further high-speed solution for the personalization of GSM/UMTS cards (GSM 5000) and by new process modules, such as chip coding and laminating units for personalization technology. Furthermore, Mühlbauer developed machinery for the milling and hologram application processes used in the production of card bodies as well as for the mailing of card applications with a higher throughput. In the business area Semiconductor Related Products, Mühlbauer has completed its TAL 20.000 – the by far fastest machine on the market for the chip assembly of antennae – so that it can be produced in series, while developing a

flexible system for strap production, the FCM 20.000. In addition, Mühlbauer established a high-performance die sorter system (DS 15.000) for its niche market in semiconductor backend, which can process die flexibly for a range of different products. In Traceability the technology group focused on the further development of test and sorter cells..

To the end of 1HY 2008 the Mühlbauer Group employed 1,816 staff, against 1,670 in the same period of the previous year. The need for additional staff results from the internationalization of the group in connection with the development of new sites abroad. In doing so, the number of highly qualified engineers and technicians in the R&D area has risen – it climbed to 338 (332) employees. At 14.5% (12.5%) the company's training rate remained high. At the end of the reporting period 264 (208) adolescents were employed by Mühlbauer as apprentices or trainees in 14 different jobs.

**Employment** 

#### POTENTIAL CHANGES TO THE TAX BASIS

No changes occurred within the reporting period with regard to the suit filed by the personally liable shareholder, contesting the taxation of earnings related to him, which is described in detail in the notes (31) of the 2007 Annual Report.

#### **RISK REPORT**

Against the background of a systematic and efficient risk management system, risks at Mühlbauer are delimited and manageable. At the moment, risks constituting a threat to the continuity of the company are not discernible. The group encounters all temporary volatility from the increasing project business and resultant changes with regard to the probability of cost, liquidity and personnel risks with intensive controlling measures, to be able to react to unfavorable developments with countermeasures in a timely manner. Our professional project management and intensive project controlling of large projects ensures that we meet our predetermined goals and can quickly identify any deviations from these goals. The company confronts risks arising from the use of certain development results with systematic research, analysis and valuations to develop – also in coordination with external advisors – corresponding reactive strategies. Market opportunities and entrepreneurial risks that could potentially arise from the group's continuing internationalization expansion in Asia, Eastern Europe and the USA were and will continue to be closely monitored and assessed. The statements contained in the risk report of the 2007 Annual Report still apply.

#### **OUTLOOK**

#### Global economy

In view of the considerable strains, global economic growth will lose headway in the 2008 financial year and gain considerably slower than in previous years. The greatest risks to the global economy are currently the crisis in the US American real estate and finance sector and the high rates of inflation worldwide. According to leading institutes of economics, the high growth dynamics of the newly industrializing countries (NICs) will, however, protect the global economy from a major collapse. Nonetheless, the economic growth of the NICs is likely to diminish as a result of inflation reducing measures. The economy in the euro zone will also expand, despite the oppressive appreciation of the common currency, however, it will record growth below the level of the previous year. For Germany the institutes of economics expect a growth of gross domestic product of 2.2% for the current year.

#### Industry development

As it is not so much economic decisions but rather structural decisions that affect the potential of growth of the market for electronic ID systems and chip cards, it can be assumed that the demand for innovative and reliable technology and software solutions for the production of security-oriented documents in smart card and passport formats will continue positively. Here the focus is on the interest of states and public authorities in guaranteeing a higher level of security and flexibility by switching to new innovative ID applications. Apart from the rise in demand for electronic passports, ID cards, driver's licenses or health cards, the greater implementation of border crossing systems for biometric control, e.g. at airports or borders, is therefore scheduled for the future. Moreover, a further intensification of demand for EMV and GSM/SIM cards is to be expected. The previous EMV magnetic stripe cards are increasingly being replaced by chip cards, while developing and newly industrializing countries are contributing to a rise in demand for GSM/SIM cards. The contactless identification of goods and objects by means of the RFID technology is also being pushed ahead. RFID is being used more and more frequently to optimize logistics processes or in ticketing for secure access control. According to a current estimate by the market research company ABI Research, the RFID market has the potential to grow with a compound annual growth rate of 15% until 2013. The outlooks of market researchers in respect of the semiconductor market, which were still quite varied at the end of Q1, have now converged. Semiconductor Industry Association (SIA), the industry expert, has reduced its growth outlook from 7.7% to 4.3% for the entire year, while the market researcher Gartner is forecasting a 4.6% growth of the industry. On the markets relevant to Traceability, it is expected that demand for marking technologies - resulting in the traceability of products and subsequently to an improvement of quality - will result in further investments.

#### Business development

The Mühlbauer technology group is expecting to continue the good development of sales and earnings in the current year, while this will primarily be driven by the demand for system solutions from the Cards & TECURITY® area. Several countries and public authorities are currently still at the beginning of a transformation and implementation process involving innovative security-oriented ID systems and will require systems to realize their ID projects. Furthermore, in many countries the next step, namely the introduction of automatic border verification solutions, is being targeted. The increasing demand for EMV bank cards and GSM/SIM cards is also relevant to the development of the business area Cards & TECURITY®. It should continue to exert a positive influence on the need for Smart Card production systems. Moreover, the business area Semiconductor Related Products is expected to undergo an intensification of demand. While short-term delays are possible in the product line Smart Label, due to fluctuations in supply and demand, the increasing use of RFID labels in supply chain management and ticketing should medium- to longterm result in the growth anticipated by many experts. The Mühlbauer technology group is excellently prepared for this growth, thanks to its unique global competence in RFID Smart Label production - starting with the production of inlays, through to converting, testing and sorting. As a result of the increasing market maturity of its new high-performance machine solutions, Mühlbauer is also ideally positioned in promising niches of the semiconductor

industry to benefit strongly from a future development of demand. The positive development of business in the Traceability and Precision Parts & Systems areas should continue in the second half of 2008, subject to the fact, however, that the market environment remains favorable.

#### **IMPORTANT NOTICE**

This Interim Management Report contains future-oriented statements; statements that are not based on historical facts but on current plans, assumptions and estimates. Forward-looking statements are only applicable to the period in which they are made. Mühlbauer accepts no liability to revise these once new information becomes available. Future-oriented statements are always subject to risk and uncertainty. We therefore wish to point out that a range of factors can impact the actual results to the extent that these deviate considerably from those forecast. Some of these factors are described in the "Risk Report" and in other sections of the Annual Report 2007 and other parts of this interim report.

## CONSOLIDATED STATEMENTS OF INCOME (IFRS) FROM JANUARY 1 TO JUNE 30, 2008 OF MÜHLBAUER HOLDING AG & Co. KGaA $^{1)}$

		Notes	April 1 June 30, 2008 TEUR	April 1 June 30, 2007 TEUR	January 1 June 30, 2008 TEUR	January 1 June 30, 2007 TEUR
<b>1.</b> 2.	Sales Cost of sales	(3)	<b>44,405</b> (25,384)	<b>30,656</b> (18,094)	<b>87,555</b> (49,713)	<b>65,126</b> (39,658)
3.	Gross profit		19,021	12,562	37,842	25,468
4. 5. 6. 7. 8.	Selling expenses Administrative expenses Research and development Other income Other expenses	(4)	(3,593) (1,918) (5,801) 256 (438)	(2,558) (1,986) (4,303) 178 (33)	(7,486) (3,814) (12,077) 640 (520)	(4,518) (3,913) (9,529) 312 (56)
<b>9.</b> 10.	Operating income Financial result a) Financial income b) Financial expenses	(6) (6)	<b>7,527</b> 529 (630)	<b>3,860</b> 1,637 (308)	<b>14,585</b> 1,570 (1,131)	<b>7,764</b> 2,000 (422)
<b>11</b> . 12.	Income before income taxes Income taxes		<b>7,426</b> (1,701)	<b>5,189</b> (1,821)	<b>15,024</b> (3,631)	<b>9,342</b> (3,462)
13	. Net earnings		5,725	3,368	11,393	5,880
Ea	rnings per share in EURO					
	sic y diluted eighted average of shares	(7) (7)	0.39 0.39	0.21 0.21	0.78 0.78	0.37 0.37
ba		(7) (7)	6,113,711 6,113,713	6,094,947 6,095,080	6,113,711 6,113,713	6,094,947 6,095,080

<sup>1)</sup> uncertified

## CONSOLIDATED BALANCE SHEETS (IFRS) AS AT JUNE 30, 2008 OF MÜHLBAUER HOLDING AG & Co. KGaA

Notes	June 30, 2008 <sup>1)</sup> TEUR	December 31, 2007 <sup>2)</sup> TEUR
ASSETS		
Short-term assets		
Cash and cash equivalents  Marketable securities (8)  Trade accounts receivable (9)  Other current assets (10)  Tax receivables  Inventories (11)	9,545 17,173 34,065 7,197 2,918 44,207	16,425 21,062 29,536 4,770 1,233 39,913
	115.105	112,939
Long-term assets		
Investment and long-term financial assets  Marketable securities  Trade accounts receivable (9)  Other loans	5,468 389 3,293	4,562 1,536 2,150
	9,150	8,248
Fixed assets Land and buildings Technical equipment Furniture and office equipment Buildings and equipment in progress	26,073 7,805 5,025 1,355	26,276 8,217 5,315 179
	40,258	39,987
Intangible assets Software and licenses Capitalized development costs	689 7,525	1,001 8,603
	8,214	9,604
Other long-term assets Long-term tax receivables Deferred tax assets Plan assets (12)	2,413 76 1,280	2,389 162 1,302
	3,769	3,853
LIABILITIES AND SHAREHOLDERS' EQUITY	176,496	174,631
Short-term liabilities		
Financial liabilities Trade accounts payable Downpayments Other liabilities Accrued income taxes Other accruals	20 9,199 7,868 4,507 2,672 11,428	21 6,068 6,769 5,226 1,962 9,350
Long-term liabilities	35,694	29,396
Deferred tax liabilities	3,278	3,492
	3,278	3,492
Shareholders' equity		
Ordinary share capital Own shares (13) Fixed capital contribution Additional paid-in capital (13) Other comprehensive income (13) Retained earnings (13)	8,038 (202) (2,980) 60,677 (1,014) 73,005	8,038 (214) (2,980) 60,483 326 76,090
	137,524	141,743
	176,496	174,631

<sup>1)</sup> uncertified 2) certified

## CONSOLIDATED STATEMENTS OF CASHFLOWS (IFRS) OF MÜHLBAUER HOLDING AG & Co. KGaA¹)

	January 1 June 30, 2008 TEUR	January 1 June 30, 2007 TEUR
Cash provided by operating activities  1. Net earnings 2. + Income taxes 3. + Interest expenses 4 Interest incomes	<b>11,393</b> 3,631 90 (181)	<b>5,880</b> 3,462 79 (178)
Adjustments for non cash expenses and income  5. +/- Expenses/(income) from employee profit-sharing programs  6. +/- Depreciations/(appreciations) to fixed assets  7. +/- Depreciations/(appreciations) to intangible assets  8. +/- Depreciations/(appreciations) to capitalized development costs  9. +/- (Gains)/losses from the sale of fixed assets  10. +/- Currency differences from the transition of long-term assets  11. +/- Realized net (gains)/losses from short- and long-term marketable securities  12. +/- (Gains)/losses from the change in fair value of financial instruments  13. +/- (Increase)/decrease of deferred tax assets  14. +/- Increase/(decrease) of deferred tax liabilities	75 3,097 333 1,985 (78) - (259) (47) 102 (200)	155 3,210 349 876 (35) 9 (963) 100 (361) 107
Changes in long-term assets and working capital  15. +/- (Increase)/decrease of inventories  16. +/- (Increase)/decrease of trade accounts receivables and other short-term assets  17. +/- Increase/(decrease) of trade accounts payables and other liabilities  18. + Proceeds from sales of short-term marketable securities (available-for-sale papers)  19 Acquisitions of short-term marketable securities (available-for-sale papers)	(4,294) (7,212) 6,915 27,166 (23,869)	(5,722) 2,173 5,715 17,664 (10,153)
20. = Cash generated from operating activities  21 Income tax paid  22 Interest paid  23. + Interest received	18,647 (4,509) (4) 147	22,367 (8,400) (70) 165
24. = Cash provided by operating activities	14,281	14,062
Cashflow from investing activities  25. + Proceeds from disposals of fixed assets  26. +/- (Increase)/decrease of other loans  27 Purchase of fixed assets  28 Purchase of intangible assets  29 - Expenditures for capitalized development costs  30. + Proceeds from sales of long-term marketable securities (available-for-sale papers)  31 Acquisitions of long-term marketable securities (available-for-sale papers)	116 (1,380) (3,085) (333) (906) - (977)	777 - (4,854) (279) (1,161) 8,652 (1,672)
32. = Cash used for investing activities	(6,565)	1,463
Cashflow from financing activities  33. +/- Increase/(decrease) of short-term financial liabilities  34. + Proceeds from sales of own shares  35 Dividends paid  36. +/- Tax withdrawal personally liable shareholder	(1) 131 (13,364) (1,114)	1 475 (15,718) (1,657)
37. = Cash used for financing activities	(14,348)	(16,899)
38. +/- Increase/(decrease) of currency exchange rate changes 39. = Net increase/(decrease) in cash and cash equivalents (Total of lines 24, 32, 37 and 38)	(248) (6,880)	(46) (1,420)
40. + Liquid funds on January 1	16,425	11,311
41. = Liquid funds on June 30	9,545	9,891

<sup>1)</sup> uncertified

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (IFRS) OF MÜHLBAUER HOLDING AG & Co. KGaA

								prehensive come/(loss)		
	Notes	Total number of shares	Own shares Number	Ordinary share capital TEUR	Fixed capital TEUR	TEUR	Cumulative transaction adjustments TEUR	Available for-sale- securities TEUR	Retained earnings TEUR	Total TEUR
Balance January 1, 2007 <sup>1)</sup>		6,279,200	(187,502)	7,798	(2,980)	59,872	101	1,158	74,350	140,299
Net earnings		-	-	-	-	-	-	-	5,880	5,880
Other comprehensive income/(loss)	(13)	-	-	-	-	-	(46)	(306)	-	(352)
Total comprehensive income/(loss)	(13)	-	-	-	-	-	(46)	(306)	5,880	5,528
Deferred compensation	(13)	-	-	-	-	155	-	-	-	155
Proceeds from sales of own shares	(13)	-	20,262	26	-	449	-	-	-	475
Dividends	(13)	-	-	-	-	-	-	-	(17,375)	(17,375)
Balance June 30, 2007 <sup>2)</sup>	(	6,279,200	(167,240)	7,824	(2,980)	60,476	55	852	62,856	129,083
Balance January 1, 2008 <sup>1)</sup>	(	6,279,200	(167,240)	7,824	(2,980)	60,483	(88)	414	76,090	141,743
Net earnings		-	-	-	-	-	-	-	11,393	11,393
Other comprehensive income/(loss)	(13)	-	-	-	-	-	(438)	(902)	-	(1,340)
Total comprehensive income/(loss)	(13)	-	-	-	-	-	(438)	(902)	11,393	10,053
Deferred compensation	(13)	-	-	-	-	75	-	-	-	75
Proceeds from sales of own shares	(13)	-	9,245	12	-	119	-	-	-	131
Dividends	(13)	-	-	-	-	-	-	-	(14,478)	(14,478)
Balance June 30, 2008 <sup>2)</sup>		6,279,200	(157,995)	7,836	(2,980)	60,677	(526)	(488)	73,005	137,524

<sup>1)</sup> certified 2) uncertified

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## Notes

#### A. GENERAL INFORMATION

#### (1) BASIC PRINCIPLES OF THE CONSOLIDATED FINANCIAL STATEMENTS

#### **Description of business activities**

Mühlbauer Holding AG & Co. Kommanditgesellschaft auf Aktien (referred to as the company) and its subsidiaries (together referred to as the Mühlbauer Group) develop, produce and distribute products and services within the chip card, passport, Smart Label and semiconductor industries. The development and production sites of the company are located in Germany, Malaysia and Slovakia. Sales are effected globally, via the company's own sales and services network and trade representations in different countries.

#### **Principles of presentation**

The present unaudited and unrevised consolidated interim financial statements were drawn up in accordance with International Financial Reporting Standards (IFRS) and the relevant interpretation of the International Accounting Standards Board (IASB) for interim reporting, as applicable in the European Union. As a result, these consolidated interim financial statements notes do not contain all the information and notes required by the IFRS for consolidated financial statements at the end of a financial year.

In the personally liable shareholder's view, the present unaudited and unrevised consolidated interim financial statements contain all adjustments necessary to reflect the actual earnings situation of the interim result. The results for the reporting period ending on 30 June 2008, do not necessarily enable the drawing of conclusions with regard to the development of future results.

In the context of drawing up consolidated interim financial statements in accordance with IAS 34 'Interim Financial Reporting', the personally liable shareholder has to make assessments, estimates and assumptions that impact the application of reporting principles within the group and the statement of assets and liabilities as well as income and expenses. The actual results may deviate from these estimates.

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#### Principles of consolidation

The accounting principles applied to the consolidated interim financial statements correspond with those of the last consolidated financial statements at the end of the financial year. A detailed description of accounting principles is provided in the notes to the consolidated financial statements of our 2007 Annual Report.

## Changes in the scope of consolidation

On 19 June 2008 the company entered into a joint venture agreement with two other companies. The background to this agreement is the purchase of a 45% share in a project company. The company will account for this participation using the equity method.

## (2) SUMMARY OF KEY ACCOUNTING PRINCIPLES

#### B. EXPLANATIONS TO THE CONSOLIDATED STATEMENT OF INCOME

(3) COST OF SALES Apart from directly attributable costs such as those related to materials, personnel, power and overheads, cost of sales also comprise the balance of devaluations and revaluations on inventories. In Q2 2008 this resulted in expenses of TEUR 763 (PY: TEUR 599) and in 1HY 2008 to TEUR 2,210 (PY:TEUR 2,663).

#### (4) SELLING EXPENSES

Selling expenses in Q2 2008 comprise expenses from the appropriation of value adjusted trade receivables of TEUR 1,062 (PY: TEUR earnings 264). In 1HY 2008, these expenses amounted to TEUR 1,142 (PY: earnings TEUR 1,054).

#### (5) OTHER EXPENSES

The change in other expenses largely results from the formation of accruals in connection with the utilization of specific development results.

### (6) FINANCIAL RESULT

	1 Apr 30 June 2008 TEUR	1 Apr 30 June 2007 TEUR	1 Jan 30 June 2008 TEUR	1 Jan 30 June 2007 TEUR
Realized income from securities and financial assets Interest and dividend income Other interest and similar earnings	101 211 217	1,290 310 37	570 779 221	1,388 547 65
Financial income	529	1,637	1,570	2,000
Realized losses from securities and financial assets Interest and similar expenses	(132) (498)	(262) (46)	(311) (820)	(305) (117)
Financial expenses	(630)	(308)	(1,131)	(422)
Total	(101)	1,329	439	1,578

(7) EARNINGS PER SHARE The basic and diluted earnings per share are calculated as follows:

		1 Apr 30 June 2008	1 Apr 30 June 2007	1 Jan 30 June 2008	1 Jan 30 June 2007
Income before income taxes Portion of share capital in total capit Portion of income before income taxes applicable to the shareholders		7,426 42.73	5,189 42.73	15,024 42.73	9,342 42.73
of the limited partnership Effective tax rate	TEUR % TEUR	3,172 23.78 754	2,217 43.26 959	6,419 25.51 1,637	3,992 43.97 1,755
	TEUR	2,418	1,258	4,782	2,236
Weighted average of common share Repurchased shares (weighted) Weighted average	s No. No.	6,279,200 (165,489)	6,279,200 (184,253)	6,279,200 (165,489)	6,279,200 (184,253)
of shares outstanding Dilution effects from subscription	No.	6,113,711	6,094,947	6,113,711	6,094,947
rights of employees and executives Weighted average of shares outstanding (diluted)	No.	6,113,713	133	6,113,713	133 6,095,080
Basic earnings per share	EUR	0.39	0.21	0.78	0.37
Diluted earnings per share	EUR	0.39	0.21	0.78	0.37

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#### C. EXPLANATIONS ON THE CONSOLIDATED BALANCE SHEET

in TEUR	30 June 2008	31 Dec. 2007
Securities of the category "available-for-sale"		
Shares and comparable securities Bonds	14,988 2,185	18,424 2,638
	17,173	21,062

In Q2 2008, earnings of TEUR 20,256 (PY: TEUR 16,798) were achieved from the sale of shares and comparable securities and TEUR 25,716 (PY: TEUR 17,782) in 1HY 2008. The resultant losses amounted to TEUR 33 (PY: income of TEUR 1,181) in Q2 2008. In 1HY 2008, this generated gains of TEUR 242 (PY: TEUR 1,269). Payments for the purchase of shares and comparable securities amounted to TEUR 10,667 (PY: TEUR 8,207) in Q2 2008 and TEUR 22,881 (PY: TEUR 10,152) in 1HY 2008.

Earnings from the disposal of bonds were TEUR 950 (PY: TEUR 1,801) in Q2 2008 and TEUR 1,450 (PY: TEUR 2,801) in 1HY 2008. The resultant gains amounted to TEUR 2 (PY: loss of TEUR 63) in Q2 2008 and TEUR 17 (PY: loss of TEUR 97) in 1HY 2008. Payments for the purchase of bonds were TEUR 988 in both Q2 and 1HY 2008.

The earnings achieved from the sale of funds were largely utilized for the distribution of profits and for investments (we refer to the consolidated statements of cashflows).

in TEUR	With a residual	With a residual term of more than 1 year	Total	With a residual	with a residual term of more than 1 year	Total
Trade accounts receivable Less value adjustments	36,170 (2,105)	389	36,559 (2,105)	30,500 (964)	1,536	32,036 (964)
	34,065	389	34,454	29,536	1,536	31,072

Other current assets include advance payments of TEUR 3,857 (PY: TEUR 694).

#### (8) MARKETABLE SECURITIES

#### (9) TRADE ACCOUNTS RECEIVABLE

(10) OTHER CURRENT ASSETS

#### (11) INVENTORIES

in TEUR	30 June 2008	31 Dec. 2007
Raw materials, auxiliary and operating materials Unfinished products Finished products and trade goods	7,418 31,842 4,947	6,818 27,962 5,133
	44,207	39,913

In Q2 2008, inventory assets were devalued by TEUR 763 (PY: TEUR 598) and in 1HY 2008 by TEUR 2,210 (PY: TEUR 2,663).

#### (12) PENSION AND POSTRETIREMENT BENEFITS

During the reporting period the value in respect of "Pension provisions and similar obligations", recorded in the balance sheet, changed as presented below. The composition of the amounts recorded as income in the statements of income can also be found in the following table:

in TEUR	1 Jan 30 June 2008	30 June 2008	1 Jan 31 Dec. 2007	31 Dec. 2007
Accruals for pension obligations at the beginning		(1,302)		(926)
Amounts recorded as income Current service cost Interest expenses on obligations Expected earnings on plan assets Amortization of actuarial losses	98 119 (96) <u>-</u>	121	446 199 (173) <u>31</u>	503
Contributions to plan assets		(99)		(879)
Accruals for pension obligations at the end		(1,280)		(1,302)

#### (13) SHAREHOLDERS' EQUITY Own shares

On the basis of the resolution passed by the Annual General Meeting on 29 April 2008, the personally liable shareholder is authorized to purchase company shares of up to 10% of the current ordinary share capital until 30 September 2009, for specific pre-defined purposes.

Of its stock of 167,240 own shares with a nominal value of EUR 214,067.20 at the beginning of the financial year, 840 shares with a nominal value of EUR 1,075.20 were ceded in the form of anniversary shares free of charge. In the course of the asset formation campaign undertaken on behalf of employees of the Mühlbauer Group 8,405 own shares were disposed with a nominal value of EUR 10,758.40 for a price per share of EUR 15.51. This corresponds to a portion of the ordinary share capital of 0.13%. The profit totalling TEUR 131 will be used to enhance the working capital. As per 30 June 2008 the company holds a stock of 157,995 own shares of a nominal value of EUR 202,233.60. At this point in time, the percentage of own shares in the ordinary share capital is 2,52%.

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#### Other comprehensive income

The following table shows the development of the changes in equity that do not affect income.

in TEUR	Financial assets of the category "available-for-sale"	Difference due to currency translation	Total
Status as per 01 January 2008 Adjustments to market values Currency adjustments Deferred taxes in shareholders' equity Reclassification in income statement	414 (673) - 29 (258)	(88) - (438) -	326 (673) (438) 29 (258)
Status as per 30 June 2008	(488)	(526)	(1,014)

#### **Appropriation of earnings**

The Annual General Meeting on 29 April 2008 resolved the payment of a dividend of EUR 1.00 per no par value share entitled to participate in the profits. Apart from the payment of a total dividend of TEUR 6,121 to the shareholders of the company, the appropriation of earnings also includes the transfer of profits and losses of the company, laid down in the partnership agreement, to the personally liable shareholder, Mühlbauer Holding AG & Co. Verwaltungs KG, of TEUR 8,357, due in parallel. Taxes of TEUR 1,758, paid by the company and to be borne by the personally liable shareholder are deducted from this amount.

#### Stock purchase programs

As per 30 June 2008 110 granted options of Tranche 4 are expired. On the basis of specific accomplished personal or team goals, the employees of the Mühlbauer Group held a total of 1,184 subscription rights at the end of the reporting period. Every single subscription right authorizes its holder to subscribe to one common share issued to the bearer.

The average exercise price is EUR 27.85. All subscription rights can be exercised without observing a waiting period. The company intends to make use of its right to make cash payments to beneficiaries instead of transferring shares, thus meeting all subscription rights from cash and cash equivalents.

Moreover, neither the personally liable shareholder nor the Supervisory Board held subscription rights or comparable securities in accordance with § 160 (1) No. 5 AktG (Stock Corporation Act).

To the end of the reporting period the contractual obligations from purchase and service agreements increased by TEUR 3,872 to TEUR 17,278 over 31 December 2007 (see notes (29) of the 2007 Annual Report).

(14) LIABILITY AND OTHER FINANCIAL OBLIGATIONS

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#### D. SEGMENT REPORTING

The gradual realization of Mühlbauer's strategic objective from a technology supplier to a system partner for the complete transfer of technology and expertise on the production of electronic ID documents, has prompted the company to adjust its business areas SmartID and Semiconductor Related Products to this development. While its previous core business area SmartID will, in future, focus exclusively on the transfer of technology and expertise for the production of all kinds of card and ePassport applications, under the name of Cards & TECURITY®, the product line Smart Label, which was previously managed under SmartID, will be allocated to Semiconductor Related Products. The subsequent segment information for the second quarter and the first half of 2008 are shown in accordance with the new structure. The reference periods of the previous year have been transferred correspondingly:

Sales by application area	Q2/2008 TEUR	Q2/2007 as reported TEUR	Q2/2007 Reclassi- fications TEUR	Q2/2007 TEUR
Cards & Tecurity Semiconductor Related Products Precision Parts and Systems Traceability	24,573 10,126 5,198 4,601	16,081 6,795 4,327 3,541	(574) 194 380	15,507 6,989 4,707 3,541
Deductions on sales	<b>44,498</b> (93)	<b>30,744</b> (88)	<u>.</u> -	<b>30,744</b> (88)
	44,405	30,656	-	30,656

Sales by application area	1HY/2008 TEUR	1HY/2007 as reported TEUR	1HY/2007 Reclassi- fications TEUR	1HY/2007 TEUR
Cards & Tecurity Semiconductor Related Products Precision Parts and Systems Traceability	48,406 20,513 10,134 8,667	35,820 13,021 10,164 6,336	(1,026) 533 493	34,794 13,554 10,657 6,336
Deductions on sales	<b>87,720</b> (165)	<b>65,341</b> (215)	-	<b>65,341</b> (215)
	87,555	65,126	-	65,126

Sales by regions	Q2/2008	Q2/2007	1HY/2008	1HY/2007
	TEUR	TEUR	TEUR	TEUR
Rest of Europe	20,979	5,873	34,705	18,469
Asia	7,397	10,483	22,275	17,771
Germany	10,989	10,841	20,197	22,085
America	4,952	1,763	9,839	3,440
Other	181	1,784	704	3,576
Deductions on sales	<b>44,498</b> (93)	<b>30,744</b> (88)	<b>87,720</b> (165)	<b>65,341</b> (215)
	44,405	30,656	87,555	65,126

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## E. NOTES TO THE STATEMENTS OF CASHFLOWS

The free cashflow is derived as follows:

	1HY 2008 TEUR	1HY 2007 TEUR
Cash provided by operating activities Cash used for investing activities	14,281 (6,565)	14,062 1,463
Subtotal  Transition to free cashflow	7,716	15,525
Gains/(losses) from the sale of fixed assets and intangible assets Currency differences from the translation of long-term assets Realized net gains/(losses) from short	78 -	35 9
and long-term marketable securities Proceeds from disposals of long-term assets Payments from long-term loans	259 (116) 1,380	963 (777)
Proceeds from sale of long-term assets (marketable securities) Investments in long-term assets (marketable securities) Proceeds from sale of short-term assets (marketable securities)	977 (27,166)	(8,652) 1,672 (17,664)
Investments in short-term assets (marketable securities)  Free cashflow	23,870 <b>6,998</b>	10,153 <b>1,246</b>

#### **OTHER NOTES**

#### (15) RELATIONSHIPS WITH ASSOCIATED COMPANIES AND PERSONS

The parties considered associated companies and persons within the meaning of IAS 24 'Related Party Disclosures' are outlined in the notes (36) of the Annual Report as per 31 December 2007. In the reporting period, major business transactions with these associated companies and persons were:

Mühlbauer Aktiengesellschaft, ASEM Präzisions-Automaten GmbH and takelD GmbH rent office space from Mr. Josef Mühlbauer. In 1HY 2008, rental costs amounted to TEUR 156 (PY: TEUR 154).

Mühlbauer Aktiengesellschaft utilizes certain services in respect of the conveyance of passengers, sales promotion and staff development, offered by companies that are indirectly controlled by Mr. Josef Mühlbauer. For these services Mühlbauer Aktiengesellschaft paid TEUR 107 in 1HY 2008 (PY: TEUR 122).

#### (16) NUMBER OF EMPLOYEES

At the end of the period under review the Group employed:

	30 June 2008 Number	30 June 2007 Number
Production and assembly Research and development Administration and sales	956 326 177	883 322 165
Apprentices and trainees as well as part-time employees	<b>1,459</b> 357	<b>1,370</b> 300
Total	1,816	1,670

Number of employees by region at the end of the reporting period:

	30 June 2008 Number	30 June 2007 Number
Germany	1,619	1,527
Asia	139	103
Rest of Europe	33	20
America	18	15
Others	7	5
Total	1,816	1,670

## OF THE COMPANY

(17) CORPORATE BODIES Dr. Peter Drexel, former Vice-Chairman of the company's Supervisory Board, and Dr. Frank Scholz, former member of the company's Supervisory Board, retired from the Supervisory Board with effect of 29 April 2008. In the Annual General Meeting held on 29 April 2008, Prof. Dr. Kurt Faltlhauser and Mr. Steffen Harlfinger were appointed to the Supervisory Board. In the Supervisory Board Meeting held the same day, Prof. Dr. Kurt Faltlhauser was appointed Vice-Chairman of the Supervisory Board.

> This consolidated interim report was authorized to be published by the personally liable shareholder on 31 July 2008.

Mühlbauer Holding AG & Co. Kommanditgesellschaft auf Aktien

The personally liable shareholder

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# Assurance of the legal representative

To the best of my knowledge, I herewith assure, that the interim consolidated financial statements, drawn up in accordance with the accounting principles for the interim financial reporting, reflect a true and fair view of the asset, financial and earnings situation of the Group and that the development of business, including the performance and situation of the Group – presented in the interim consolidated management report – is presented to depict a realistic image of the Group and that the key opportunities and risks of the company's anticipated development are described for the remaining months of the financial year.

The personally liable shareholder

Financial calendar

30 October 2008 2 November 2008 March 2009

Interim report III / 2008 German Equity Forum Annual report 2008 Annual General Meeting

Mühlbauer Holding AG & Co. KGaA

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